Modern **Expectations**

Legacy Community Software



Modern User Interface Speed, ease, and intuitive design Clunky design, antiquated user interface, and difficult navigation

Intuitive platform and beautiful design that is easy to use and encourages engagement

Member CommunicationFrictionless access to information

Limited communication

channels, requiring reliance on additional systems

Multiple channels—group discussions, private messaging, real-time chat and email—to facilitate seamless communication

Member Onboarding
A sense of immediate belonging

Manual member onboarding, requiring reliance on additional systems

Automated onboarding to welcome new members, share resources, and guide them through the community

Member Directory
Meaningful connections with
other members

Basic member directory

Detailed member profiles that empower members to easily connect and collaborate

Mobile Capabilities
On-the-go opportunities to connect and learn

X No or limited mobile capabilities

Mobile first experience with an app that lets you manage and engage with members anytime, anywhere

Analytics
Insights for data-backed decision making

Static reporting with lack of actionable insights

Rich engagement and activity data in realtime interactive dashboards

Client Success & ROI Community-driven growth

No clear point of contact, need for third party implementation and support services

Dedicated client success manager, alignment of partnership vision and ROI model